



September 22, 2018

CMTA
20 Plains Road
Essex, CT 06426

RE: Al Valente – JetPay

To Whom It May Concern,

Boats Incorporated has been a client of Al Valente and JetPay since 2009. The most important part of that last sentence was, Al Valente. What started as a relationship with New Alliance Bank, then First Niagara, then ACI Merchant Systems, to where we are today with Jet Pay, one constant has remained, Al Valente.

For 9 years Al has handled our credit card processing and today, we have a real relationship with him as he is not a 1-800 number.

As an added benefit, Al also sees the benefit of CMTA and has partnered with our association since 2008. He knows our business and I am extremely confident you would appreciate what he could bring to your business given the opportunity regarding competitive rates and wonderful customer service.

Sincerely,

Don MacKenzie
Boats Incorporated, Pres.



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860 739 6251
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N I A N T I C
CT 06357

w w w . b o a t s i n c . c o m

We switched our credit card [processing service over to Al Valente at JetPay 6 years ago and could not be happier with the service. Al is so responsive to any issues and the call center personnel are outstanding. I cannot say the same for the previous service we used, nor another processor we currently use for a gas card that JetPay does not service. As a business owner, we all get so busy with the details every single day and when we're approached by "salesmen" to make changes on things we don't deem important, we tend to ignore them. Big mistake! It's these seemingly unimportant things that make my job so much easier.

I spent over an hour on the phone recently with the other service I referred to and the problem is STILL not rectified. You will not have these situations with JetPay and, when you do run into any issues, Al is right there, every single time.

Make the move! You'll be very happy you did!

Thank You,

Lauren Yakaitis

Manager

p. (860) 536-3123 x1

Mystic River Marina, Inc.