



A COMPLETE  
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SINCE 1959

September 22, 2018

CMTA  
20 Plains Road  
Essex, CT 06426

RE: Al Valente – JetPay

To Whom It May Concern,

Boats Incorporated has been a client of Al Valente and JetPay since 2009. The most important part of that last sentence was, Al Valente. What started as a relationship with New Alliance Bank, then First Niagara, then ACI Merchant Systems, to where we are today with Jet Pay, one constant has remained, Al Valente.

For 9 years Al has handled our credit card processing and today, we have a real relationship with him as he is not a 1-800 number.

As an added benefit, Al also sees the benefit of CMTA and has partnered with our association since 2008. He knows our business and I am extremely confident you would appreciate what he could bring to your business given the opportunity regarding competitive rates and wonderful customer service.

Sincerely,

Don MacKenzie  
Boats Incorporated, Pres.



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